# Sage 500 ERP

## Sales Order

#### **Enhance Customer Service and Productivity**

The Sage 500 ERP (formerly Sage ERP MAS 500) Sales Order modules helps you maximize productivity and increase customer satisfaction by improving efficiency throughout the sales process. This module is an integral part of the Sage 500 ERP distribution and manufacturing series, which has been designed with input from supply chain experts.

The Sales Order module puts vital customer and inventory information at your fingertips to help keep your most critical business processes operating smoothly and efficiently. A set of powerful sales analysis tools takes the guesswork out of maintaining appropriate inventory levels, giving you critical data to help ensure that you have sufficient inventory to satisfy customers' expectations while stocking the precise amount of each item to maximize profits and cash flow.

Customer service representatives can quickly and easily personalize the order entry screen by placing data elements they frequently access in a Favorites section. They can also quickly copy order from previous orders and drill down to track a transaction, step by step, back to its original source. You can also track inventory item availability, pricing, lots, serial numbers, quantity pricing, specific customer pricing, costs, and customer credit limits. You can even establish a wide range of item- or customer-specific information at the sales order line, including shipping information, drop shipment requirements, commissions, account numbers, vital order dates, sales tax, and trade discount percentages.

With the Sage 500 ERP Sales Order module, the most complex, out-of-the-ordinary tasks can be performed quickly and conveniently—saving you time, money, and effort.

Orde	r <u>T</u> ype	Sales Order	🗾 🗾 Statu	us Inc	omplete 💌	Abbott Worldwide	
Num	ber	000000306	🔍 🚺 🛛 Deli <u>v</u>	ery Shi	ip 🔹	Suite 1500	
Cust	omer	Abbott	- G Orde	Date 06/	30/2008 •	New York, NY 10101-	
Ship	To	Abbott	Expir	ation 7		USA	
Sale	sperson	Alfred		doon 17	· · ·	Total USD \$7	62.54
Cust	omer PO			<u>C</u> redit Ca	rds <u>P</u> ayme	Process Order	More>
-	1	-	100 (310)				. 1
۲	1363	• ⇒ @ @ /		Qty Available	e	Replenishm	ent
0	1763	r ⇒• 12 22 ??	Qty Ordered	UOM	e Unit Price	Sales Amt	Deliver
1	1.44 Flo	Item ppy	Qty Ordered 1.0000	UOM Each 👻	Unit Price 26.00	Sales Amt 26.00	Deliver Ship
		Item ppy	Qty Ordered 1.0000	UOM Each 👻 Each	Unit Price	Sales Amt 26.00 0 319.00	Deliver Ship Ship
1	1.44 Flo 10/100 1.44 Flo	Item PPy Adapt PPy	Qty Ordered 1.0000 1.0000 1 1.0000	UOM Each 👻 Each Each	Unit Price 26.00 319.00 26.00	Sales Amt 2 26.00 319.00 2 26.00	Deliver Ship Ship Ship
1 2 3 4	1.44 Flo 10/100 1.44 Flo 1.44 Flo	Item PDY Adapt PDY PDY	Qty Ordered 1.0000 1 1.0000 1.0000 1.0000	UOM Each 🕶 Each Each Each	Unit Price 26.00 319.00 26.00 26.00	Sales Amt 2 26.00 3 319.00 2 26.00 2 26.00 2 26.00	Deliver Ship Ship Ship Ship
1 2 3	1.44 Flo 10/100 1.44 Flo	Item PDY Adapt PDY PDY	Qty Ordered 1.0000 1 1.0000 1.0000 1.0000	UOM Each 👻 Each Each	Unit Price 26.00 319.00 26.00	Sales Amt 26.00 319.00 26.00 26.00 26.00	Deliver Ship Ship Ship Ship

### BENEFITS

- Customize your entire sales function, including discounts, credit, taxes, commissions, kitting, and more.
- Define your pricing structure and price your inventory items for maximum profitability.
- Simplify and streamline workflow with powerful sales order processing tools.
- Set up, maintain, and close blanket orders, reducing paperwork and maximizing efficiency.
- Analyze and monitor Sales Order data and transactions including sales histories, shipment information, customer returns, and more.

#### SAGE 500 ERP SOLUTIONS

- Financials and Project Accounting
- Manufacturing and Distribution
- CRM and E-Business
- Human Resources and Payroll
- Customization and Integration
- Business Intelligence

