Sage 500 ERP

Sales Order

Enhance Customer Service and Productivity

The Sage 500 ERP (formerly Sage ERP MAS 500) Sales Order modules helps you maximize productivity and increase customer satisfaction by improving efficiency throughout the sales process. This module is an integral part of the Sage 500 ERP distribution and manufacturing series, which has been designed with input from supply chain experts.

The Sales Order module puts vital customer and inventory information at your fingertips to help keep your most critical business processes operating smoothly and efficiently. A set of powerful sales analysis tools takes the guesswork out of maintaining appropriate inventory levels, giving you critical data to help ensure that you have sufficient inventory to satisfy customers' expectations while stocking the precise amount of each item to maximize profits and cash flow.

Customer service representatives can quickly and easily personalize the order entry screen by placing data elements they frequently access in a Favorites section. They can also quickly copy order from previous orders and drill down to track a transaction, step by step, back to its original source. You can also track inventory item availability, pricing, lots, serial numbers, quantity pricing, specific customer pricing, costs, and customer credit limits. You can even establish a wide range of item- or customer-specific information at the sales order line, including shipping information, drop shipment requirements, commissions, account numbers, vital order dates, sales tax, and trade discount percentages.

With the Sage 500 ERP Sales Order module, the most complex, out-of-the-ordinary tasks can be performed quickly and conveniently—saving you time, money, and effort.