

Sage 500 ERP



Business Insights Explorer

Business Insights Explorer is one of the most convenient ways to navigate your business. It brings ad hoc inquiry, drill-down, and drill-around analysis up to a whole new level. Turn your data into knowledge that you can act on by using powerful sorting, grouping, and filtering capabilities that you personalize to your specific needs and role within your company.

This easy-to-use inquiry and analysis application optimizes your daily decision-making tasks in the most critical areas of your business. A streamlined grid interface spans multiple data elements in one view, including contacts, general ledger transactions, balances, payments, invoices, sales orders, purchase orders, work orders, projects, and many, many more. Change views for the same customer, plus drill down to the transaction level and access customer maintenance for edits without having to go to other modules in your Sage 500 ERP (formerly Sage ERP MAS 500) system. What's more, you can launch your familiar Sage 500 ERP tasks directly from within Business Insights Explorer and find the information you're looking for without losing your place. This 360-degree view gives you the ability to quickly access timely, up-to-the-minute business information. The result favorably impacts your bottom line and your long-term success through more accurate decision-making and enhanced customer satisfaction.

Business Insights Explorer provides you with a better way to access and understand your data—offering you a powerful, intuitive reporting tool—and you don't have to be a programmer to use it! First-time users can start right away. More importantly Business Insights Explorer is great for analyzing “what-if” scenarios that can keep you awake at night. Who are the top customers for each of your salespeople? What products do they buy? How many new customers did you gain last month? And, because of the depth of functionality, Business Insights Explorer continues to grow with you and your business far into the future.

BENEFITS

- Get timely access to key business information in a format that is easy to read and understand.
- Easily apply query, reporting, and statistical analysis to make faster and better decisions for your future—this afternoon or next year.
- Quickly assess the state of your business; monitor a new product's acceptance rate or the impact that a competitor's promo is having on your sales.
- Share information with other in your organization in a meaningful way.
- Use intuitive grid-based view of key entity and transaction-level data for more precise tracking and resolution.
- Easily drill around into original records and change views for at-your-fingertips access to invoices and transactions.
- Save views containing customized preferences and predefined filters for future use and navigation.
- Gain quick access to key system tasks for the displayed entity with powerful task launch options.
- Enable a wide range of sorting, grouping, and reorganizing functionality with easy-to-use customization and personalization features.
- Export all data or just the data in the customized view to Excel, Word templates, or PDF for quick reporting or further analysis.

The screenshot displays the 'Customers' and 'Open Orders' sections of the Sage 500 ERP Business Insights Explorer. The 'Customers' table lists various entities with columns for Customer, Credit Limit, Balance, Highest Bal, Highest Bal Date, Avg Days Past Due, Avg Days To Pay, Salesperson, Avg Invc Amt, Past Terms, and Closed To. The 'Open Orders' table lists sales orders with columns for Sales Order, SO Amt, SO Date, Status, Customer, Shipm, Open Amt, Di Hold, Hold Reason, Contact, Natl Acc, Order Total, Trade Disc, Freight, and Sales Tax.

Customer	Credit Limit	Balance	Highest Bal	Highest Bal Date	Avg Days Past Due	Avg Days To Pay	Salesperson	Avg Invc Amt	Past Terms	Closed To
Abbott	10,000,000.00	0.00	0.00		0.00	0.00	Vincent LaPalma	0.00	151 enVnc20	
Aldebn	10,000,000.00	70,989.25	14,316,137.94	3/1/2008	19.98	41.93	Alfred Tabasco	353,363.34	Net30	
Aldeav	0.00	226,338.46	2,080,744.82	3/1/2008	5.42	32.31	Vincent LaPalma	94,496.94	211 enVnc20	
bid	100,000.00	94,405,121.66	94,406,415.66	6/30/2008	0.00	0.00	Alfred Tabasco	5,553,218.57	Net30	
BlackWell	0.00	112,029.75	202,724.50	3/1/2008	18.28	46.42	Alfred Tabasco	12,617.32	211 enVnc20	Yeman
CompElec	75,000.00	0.00	898,381.29	3/1/2008	8.96	29.04	Vincent LaPalma	44,671.77	151 enVnc20	
ColtSona	0.00	65,031.43	65,031.43	6/12/2008	325.00	355.00	John Smith	15,006.29	151 enVnc20	
CompRep	0.00	5,325.00	2,960,129.95	3/1/2008	16.16	26.47	Vincent LaPalma	98,381.44	151 enVnc20	
CompSol	0.00	2,996,283.78	8,067,651.64	3/1/2008	17.63	31.04	Alfred Tabasco	292,625.56	Net30	
CompTax	75,000.00	0.00	174,652.96	3/1/2008	35.25	45.25	Vincent LaPalma	26,559.63	151 enVnc20	
ComB5	100,000.00	0.00	0.00	3/1/2008	0.00	0.00	Vincent LaPalma	0.00	151 enVnc20	
Cust1	100,000.00	87.70	100.00	6/30/2008	0.00	0.00	Alfred Tabasco	100.00	Net30	
cust2	100,000.00	333.50	333.50	6/30/2008	0.00	0.00	Alfred Tabasco	111.17	Net30	

Sales Order	SO Amt	SO Date	Status	Customer	Shipm	Open Amt	Di Hold	Hold Reason	Contact	Natl Acc	Order Total	Trade Disc	Freight	Sales Tax
SO-000000046	623,221.02	3/17/2008	Open	Aldebaran, Inc.	Alfred	574,357.25			Jeff Cox		623,221.02	0.00	0.00	48,823.77
SO-000000238	195.30	4/18/2008	Open	Aldebaran, Inc.	Alfred	200.00			Jeff Cox		195.30	20.00	0.00	15.30
SO-000000244	32,400.00	6/12/2008	Open	Aldebaran, Inc.	Alfred	36,000.00			Jeff Cox		32,400.00	3,600.00	0.00	0.00
SO-000000245	29,700.00	6/12/2008	Open	Aldebaran, Inc.	Alfred	33,000.00			Jeff Cox		29,700.00	3,300.00	0.00	0.00
SO-000000246	10,800.00	6/12/2008	Open	Aldebaran, Inc.	Alfred	12,000.00			Jeff Cox		10,800.00	1,200.00	0.00	0.00
SO-000000251	19,942.53	6/5/2008	Open	Aldebaran, Inc.	Alfred	10,612.90			Jeff Cox		19,942.53	1,061.29	0.00	10,290.92
SO-000000254	2,895.95	6/5/2008	Open	Aldebaran, Inc.	Alfred	2,990.94			Jeff Cox		2,895.95	296.00	0.00	0.00
SO-000000269	1,172.10	6/5/2008	Open	Aldebaran, Inc.	Alfred	1,215.97			Jeff Cox		1,172.10	121.68	0.00	77.73
SO-000000271	152.21	6/5/2008	Open	Aldebaran, Inc.	Alfred	157.99			Jeff Cox		152.21	15.90	0.00	11.02

With just a few clicks, Business Insights Explorer delivers quick and easy data inquiries, drill-downs, answers to “what-if” scenarios, and last-minute must-have executive requests.

