

Rental Car Company Saves \$10,000 Yearly with Automated Invoicing



“With NetSuite, analytical and reporting tools are available instantly from any Internet-enabled terminal. This lets our executives to manage both big-picture and individual branch performance without waiting for reports or interrupting employees. NetSuite gives us an instant overview of our finances, whether we need it twice a month, every week, or as instant dashboard updates.”

—Diamond Fleet Management

Results:

- Rental-car billing automation saves more than \$10,000 annually through faster, more accurate invoicing
- Accurate forecasting helps company manage its rental fleet dynamically by responding to changing market conditions.

Challenges:

- Growing rental-car company losing money because of errors in manually prepared invoices
- Company had no way to foresee changes in rental volume by large clients
- Thin profit margins prohibited Diamond from bringing in expensive on-premise IT software.

Solution:

- Chose NetSuite for fleet management over SAP, QuickBooks
- Using NetSuite for ERP, CRM and ecommerce
- Next phase will automate Diamond’s repair and maintenance business.